



500% increase in server utilization

11% fewer virtual servers

15% less storage required



Consorzio Operativo Gruppo Montepaschi

INDUSTRY

Financial Services: Banking

CHALLENGE

Reduce IT costs by increasing utilization levels in a distributed server environment

SOLUTION

TrueSight Capacity Optimization provides an accurate view of utilization, enabling the staff to safely increase usage levels to optimize costs while ensuring on-time service delivery.

BMC is a global leader in innovative software solutions that enable businesses to transform into digital enterprises for the ultimate competitive advantage.

BMC – Bring IT to Life

Leading Italian bank MPS boosts IT resource utilization, cuts costs, and reduces business risk with strategic capacity optimization

BUSINESS CHALLENGE

Banca Monte dei Paschi di Siena (MPS) has operated continuously since 1472, making it the world's oldest bank. The bank's employees serve four million customers at more than 2,000 branches. In addition, more than 150,000 customers use Widiba, the MPS Internet banking presence. Consorzio Operativo Gruppo Montepaschi develops, manages, and maintains computer and telecommunication systems for both traditional and digital banking. Two years ago, the group established a capacity management team to improve utilization of IT resources. Goals included developing an accurate view of the server landscape, gaining insight into usage, and rightsizing the environment to reduce costs while maintaining on-time service delivery for digital services.

BMC SOLUTION

TrueSight Capacity Optimization is enabling the capacity management team to align resources with business services and reduce excess capacity, thereby reducing IT spend and increasing return on investment in IT resources.

BUSINESS IMPACT

TrueSight is the power behind a rightsizing effort that is resulting in a smaller, more efficient infrastructure that reduces costs and risk. Capacity managers now also have a view of resource utilization by application, making it easy to detect major demands during any defined period.

- **Average server utilization increased from 5% to 30%** and the team is now working toward 40% utilization, with an ultimate goal of 50% utilization.
- The team **reduced the number of virtual machines (VMs) by 5% and decommissioned 89 physical servers.**
- Rightsizing **reduced disk space by nearly 15%.**

“TrueSight is enabling us to buy only the resources we need and use them wisely so we achieve maximum return on investment while also ensuring we have the resources to guarantee application performance of our digital banking applications,” says Franco Ganda, head of capacity management, Consorzio Operativo Gruppo Montepaschi.